



Revision #2

Purchasing Agent:
GLENDON MITCHELL

Item: COMPUTERS - PC STORE

Vendor: 11462I B CDW Government Inc.
75 Remittance Dr. Suite 1515
Chicago, IL 60675

Internet Homepage: www.cdwg.com/utah

Telephone: (800) 808-4239

Fax number: (312) 705-8650

Contact: See Product Ordering Information

Email address: dstephens@cdwg.com

Brand/trade name: Various

Price: COST PLUS PERCENTAGE CONTRACT

Terms: Net 30

Effective dates: 01/14/02 through 01/13/03

Days required for delivery: 1-2 DAYS

Price guarantee period: 1 year

Minimum order: NONE

Min shipment without charges: NONE

Contract renewal options: Four options for one (1) year renewal

Other conditions: See Page 2

NOTE: COMMODITY CODES ADDED

This is a multiple award contract. Users must solicit at least 2 quotes from contract vendors for optimal pricing, delivery: MA362 Valcom, MA-371 Uinta, MA1449 EnPointe Technologies. Document purchasing selection. References to these contracts hereafter will be as PC Stores.

For direct ship PC's please see: MA-432 (Compaq) , MA-575 (Gateway) and MA-1137 (Dell), MA-130 (IBM).

This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.



EXCLUDED ITEMS: There are a **few PRODUCT EXCLUSIONS** that cannot be purchased from the PC Store contracts since other statewide contracts are available for these items.. They are: projectors (panels, overhead and LCD), electronic whiteboards, switching equipment (switches, routers, hubs, and fire walls), wireless phones and related equipment, Dell, IBM, Compaq and Gateway computer products. Software covered by master license agreements are also excluded including: Microsoft, Corel, Oracle, and Novel. Services with costs involved, including but not limited to consulting and programming, are excluded since this contract is for products only. Contact the purchasing agent with specific questions.

QUOTE REQUIREMENT: Users are required to obtain **AT LEAST 2 QUOTES** via electronic, fax, phone or other means from the multiple award contracts. Quotes for equivalent equipment supplied by the manufacture direct contracts listed on page 1 will also fulfill this requirement. Document the purchase selection.

QUOTE GUARANTEE PERIOD: It is anticipated that most quotes will have a 30 day price guarantee. Given that promotional pricing from manufacturers may apply with varied ending dates or that other restrictions may apply, users should refer to each individual quote for the price guarantee period.

PRICING: Mark-ups are defined as a not to exceed amount. A lesser mark-up may be applied at the contractors discretion. Users may be eligible for volume discounts. Users are entitled to special promotional pricing offered by the manufacturer, distributor or reseller. Freight charges for standard ground delivery are included in the mark-up multiplier for all orders. Education users are to receive special academic pricing offered by some manufacturers. Mark-up is a multiplier of landed cost. Example: item landed cost x 1.0475 = contract price

CATEGORY DESCRIPTION	NOT TO EXCEED MARK-UP
1. Desktops/laptops	4.75%
2. Printers	4.75%
3. Disk drives	4.75%
4. Monitors	4.75%
5. Computer accessories	
(Including consumables)	4.75%
6. Software	4.8%

SPECIAL SHIPPING REQUESTS

When requested by the ordering entity, the contractor may add special request shipping charges such as overnight delivery, air freight, etc., to the invoice. This shall show as freight charges on the invoice.

URGENT, SMALL ORDER PURCHASES: State agencies are required to verify delivery timeliness from the PC store contracts. State agencies may then solicit quotes from other stocking dealers by using their small purchase authority (under \$2,000) for urgently needed orders that cannot be delivered timely through the PC store contracts. Document delivery and award issues.

PRODUCT ORDERING INFORMATION

CDW-G supports the State of Utah with a full team of local Utah sales executives and dedicated Account Managers. Utah customers are able to order using purchase orders as well as purchasing cards. Orders and quotes can be obtained through phone contact, fax or email.

David Stephens
Field Account Manager
800-336-4314
Fax: 800-354-7330
dstephens@cdwg.com



Scott Harrison
Sales Manager
877-747-5949
Fax: 312-705-3350
scothar@cdwg.com

Brendan Sullivan
Program Sales manager
866-339-0349
brensul@cdwg.com

CDW-G provides a dedicated web page for Utah customers through **www.cdwg.com/utah**. This dedicated web page, also called an Extranet, is a custom site showing products and pricing specific to this contract. To establish this tool, Utah customers need only contact their Account Manager. Customers will have the ability to create and view quotes. Some of the other features are as follows:

- Secure Ordering
- Order tracing
- Shopping cart
- Credit card payment
- Site search
- Customer support
- Documentation and manual download
- Driver, service packs, and patch download

DELIVERY

Commonly stocked items:	3 days
Special order items:	3 days
Items stocked at distributor	3 days

MANUFACTURER WARRANTY

Manufacturers or their designees are responsible for the manufacturer warranty. PC store contractors may provide manufacturer warranty work (at no charge to the user) when authorized by the manufacturer.

PRODUCT RETURN GUIDELINES

Return Policy

CDW! G reserves the right to authorize product returns beyond 30 days from the invoice date. If the product is accepted after 30 days, credit will be issued toward future purchase only. Defacing any product in any way, such as removing the serial number, will not be accepted by CDW! G, and will invalidate any authorization previously given. Original shipping charges are not refunded on returned items. Customers are responsible for all shipping charges back to CDW! G on returned items, and CDW! G will pay the shipping charges on the replacement or exchange item(s) going back.

CDW! G offers a 30-day return policy on selected items based on manufacturer return policies. For further information not listed, please contact your CDW! G account manager. Please call 800-383-4239 or e-mail our Returns Department at returns@cdw.com to obtain a Return Merchandise Authorization (RMA) number before shipping your product. Returns of any type will not be accepted without an RMA number. For faster service, please have the following information on hand when calling for an RMA number: customer name, invoice number, serial number and nature of the problem. All products returned must: be 100% complete, contain all original boxes and packing materials, have original UPC codes on the manufacturer boxes, contain all manuals, blank warranty cards and other accessories and documentation provided by the manufacturer. Customer is responsible for shipping charges on returned items; CDW! G will match your shipping method on your replacement or exchange item(s). CDW! G strongly recommends you fully insure your return shipment in case it is lost or damaged and you use a carrier that can provide you with proof of delivery



for your protection. If merchandise arrives damaged: save the merchandise and the original box and packing it arrived in, notify CDW! G immediately to arrange for a carrier inspection and a pick up of damaged merchandise.

Defective returns can be returned directly to CDW! G within 30 days from the invoice date, at CDW! G's discretion for: credit, replacement, exchange or repair. Manufacturer restrictions do apply and are outlined in our detailed policy. Any item that is missing the UPC can only be replaced with the same item. After 30 days, all manufacturers' warranties apply.

Non-defective returns can be accepted directly by CDW! G within 30 days from the invoice date, at CDW! G's discretion for: credit, exchange. All non-defective returns are subject to a 15% restocking fee. Due to manufacturers' policies, CDW! G cannot accept returns of the following items for exchange, replacement or for any reason: Apple, Compaq, IBM, Hewlett Packard, and AST. Defective merchandise can be returned for repair only to: CDW! G, to the manufacturer direct or to any authorized service center in your area. Additional manufacturers may be added to this list as: manufacturers' policies change, manufacturer goes out of business or if the items are specially ordered.

OTHER COMPANY INFORMATION:

CDW! G adheres to a central philosophy known as the CDW-G *Circle of Service*. The philosophy is based upon the premise, promoted by our management, that "People Do Business with People they like." The CDW-G Circle of Service is reminder that good service leads to good experiences and, alternatively, that bad services lead to lost customers. Based on this unique philosophy, "Everything We Do Revolves Around the Customer," CDW! G is the country's leading direct solutions provider, offering complete, customized computing solutions for government and educational institutions nationwide. Our recent receipt of the Council of Better Business Bureaus *Torch Award for Marketplace Ethics* is further evidence of our customer focus and commitment. We look forward to continuing to bring our solutions to the State of Utah through this PC Stores contract.

FINET COMMODITY CODE(S):

MICROCOMPUTERS:

20413000000-CABLES: PRINTER, DISK, NETWORK, ETC.

20416000000-CHIPS: ACCELERATOR, GRAPHICS, MATH CO-PROCESSOR, MEMORY (RAM & ROM)
NETWORK, ETC.

20419000000-COMMUNICATION BOARDS: FAX, MODEM (INTERNAL), ETC.

20448000000-KEYBOARDS

20471000000-PLOTTERS, GRAPHIC

20830000000-COMPUTER AIDED DESIGN

MINI & MAINFRAME:

20614000000-CABLES: PRINTER, DISK, NETWORK, ETC.

20617000000-CHIPS: ACCELERATOR, GRAPHICS, MATH CO-PROCESSOR, MEMORY (RAM & ROM)
NETWORK, ETC.

20620000000-COMMUNICATION BOARDS: FAX, MODEM (INTERNAL), ETC.

20625000000-COMPUTER SYSTEMS, DIGITAL

20628000000-COMPUTER SYSTEMS, PROCESS CONTROL

20631000000-CONTROLLERS, DISK: DISK SUBSYSTEMS, ETC.

20632000000-CONTROLLERS, LOCAL AND REMOTE

20634000000-CONTROLLERS, PERIPHERAL: PLOTTERS, PRINTERS, DIGITIZERS, ETC.

20644000000-DRIVES: COMPACT DISK, ROM, ETC.

20645000000-DRIVES: FLOPPY DISK

20646000000-DRIVES: HARD/FIXED DISK

20647000000-DRIVES, TAPE

20651000000-EXPANSION/ACCELERATOR BOARDS: MEMORY, PROCESSOR, ETC.

20657000000-KEYBOARDS

20659000000-MODEMS, EXTERNAL DATA COMMUNICATIONS



FINET COMMODITY CODE(S):

20661000000-MONITORS, COLOR AND MONOCHROME (CGA, VGA, SVGA, ETC.)
20666000000-PERIPHERALS, MISCELLANEOUS: GRAPHIC DIGITIZERS, JOY STICKS, LIGHT PENS,
MICE, PEN PADS, TRACKBALLS, ETC.
20670000000-PRINTER SHARING DEVICES
20671000000-PRINTERS, DOT MATRIX
20672000000-PRINTERS, HIGH SPEED, LINE PRINTERS, AND PRINTER SUBSYSTEMS
20673000000-PRINTERS, INKJET
20674000000-PRINTERS, LASER
20675000000-PRINTERS, PEN PLOTTER
20677000000-PRINTERS, THERMAL
20680000000-RETRIEVAL SYSTEMS, COMPUTER AIDED: INDEXING, RETRIEVAL AND ACCESS
SYSTEMS (CD ROM JUKEBOX, ETC.)
20684000000-SCANNERS, DOCUMENT: HANDHELD, DESKTOP, AND HIGH VOLUME
20685000000-SCANNERS AND READERS, MAGNETIC STRIP
20686000000-SCANNERS AND READERS, OPTICAL CHARACTER: BAR CODE, REMITTANCE
SCANNER/PROCESSORS, ETC.
20689000000-STORAGE DEVICES, ELECTRONIC (DISK DRIVE COMPATIBLE)
20693000000-TERMINALS AND CRTS: DATA PROCESSING SYSTEMS
20911000000-ACCOUNTING/FINANCIAL: BOOKKEEPING, BILLING AND INVOICING,
BUDGETING, PAYROLL, TAXES, ETC.
20931000000-COMPUTER AIDED DESIGN
20938000000-DATABASE
20940000000-DESKTOP PUBLISHING
20944000000-EDUCATIONAL: FOREIGN LANGUAGES, MATH, SCIENCE, SOCIAL STUDIES, ETC.
20948000000-GAMES: ADVENTURE, BOARD, PUZZLES, STRATEGY, ETC.
20951000000-GRAPHICS: CLIP ART, DEMOS, PRESENTATION, SLIDE SHOWS, ETC.
20956000000-INVENTORY MANAGEMENT
20964000000-PERSONNEL
20967000000-PROFESSIONAL: HOSPITAL/PHARMACY, LEGAL, ETC.
20968000000-PROGRAMMING: BASIC, ASSEMBLER, ETC.
20969000000-PROJECT MANAGEMENT
20972000000-PURCHASING
20977000000-REAL ESTATE/PROPERTY MANAGEMENT
20985000000-SPREAD SHEET
20991000000-UTILITIES: BACK-UP, BATCH FILE, MENUS, OPERATING SYSTEM, RECOVERY, SCREEN,
SECURITY, VIRUS PROTECTION, ETC.
20995000000-WORD PROCESSING, TEXT EDITORS, LABEL MAKERS, SPELL CHECKERS, ETC.
20810000000-Accounting/Financial: Bookeeping, Billing and Invoicing, Budgeting, Payroll, Taxes, etc.
20820000000-Business Software, Misc: Agenda, Labels, Mail List, Planning, Scheduling, etc.
20827000000-Communication: Networking, Linking, etc.
20830000000-Computer Aided Design
20837000000-Database
20839000000-Desktop Publishing
20843000000-Educational: Foreign Languages, Math, Science, Social Studies, etc.
20847000000-Games: Adventure, Board, Puzzles, Strategy, etc.
20850000000-Graphics: Clip Art, Demos, Presentation, Slide Shows, etc.
20853000000-Integrated Software
20855000000-Inventory Management
20863000000-Personnel
20866000000-Professional: Hospital/Pharmacy, Legal, etc.
20867000000-Programming: Basic, Assembler, etc.
20868000000-Project Management
20871000000-Purchasing
20876000000-Real Estate/Property Management



20884000000-Spread Sheet

20890000000-Utilities: Back-up, Batch File, Menus, Operating System, Recovery, Screen, Security, Virus Protection, etc.

20894000000-Word Processing, Text Editors, Spell Checker

96224000000-Courier/Delivery Service

OTHER:

61056000000-RIBBONS, COMPUTER AND DATA PROCESSING, ALL TYPES

90634000000-FREIGHT HANDLING; MATERIALS HANDLING

91829000000-COMPUTER - SOFTWARE CONSULTING

98522000000-COMPUTERS, DATA PROCESSING EQUIPMENT, AND ACCESSORIES (NOT WORD PROCESSING EQUIPMENT)